

SMME ED & SD BUSINESS BREAKFAST

Strategy to Integrate SMMEs into the Supply and Procurement Chain



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SMME ENTERPRISE & SUPPLIER DEVELOPMENT BUSINESS BREAKFAST POST EVENT REPORT 2016

WELCOME

I would first like to thank all of our attendees, sponsors and partners for their contributions in making the SMME Enterprise & Supplier Development Business Breakfast a major success for the sector. This year marked an expansion of the SMME Business Breakfast series nationally having an impact to more than 2000 SMMEs.

CEOs, Executive Managers and Senior Practitioners from State Owned Entities, Government and Corporate collaborated in the event to deliver sound and impactful challenges and solutions in the ESD sector. The event was attended by 85 SMMEs and we are especially grateful to our event Host SAB&T and Sponsors: Absa, SAB KickStart, Senkosi Consulting and SME Cloud for their support of the Sector and the Event.

We look forward to hosting you in the next event

Regards

Yamkela Dyantyi

CEO- Entrepreneurship Custodians Network



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The Entrepreneurship Custodians Network in partnership with SAB&T as a host partner held the SMME Enterprise & Supplier Development Business Breakfast Event at the Somatology Campus Centurion on the 12th of August 2016. The theme of the event was “Strategy to integrate SMMEs into the supply and procurement chain”. The theme has been designed as an opportunity to ensure that SMMEs play a central role in the supply & procurement chain. The event also saw the shaping and participating of SMMEs in the trajectory that will see them benefit through Enterprise Development Opportunities presented by State Owned Entities, Corporate and Government.

The goal of the event was to engage with Industry Experts/ Practitioners, Corporate, State Owned Entities and Government on opportunities for Developing SMME through: Enterprise Development, Supplier Development, Procurement Opportunities, preferential procurement, supplier diversity. The event also unpacked and discussed in length the newly grouped BBBEE codes and opportunities presented by this amendment: Enterprise Development, Supplier Development and Procurement. We further focused on identifying the strategic partnerships and structural configurations necessary to ensure coherent programmes towards the sustainable growth and development of SMMEs in South Africa.

Representation

The event attracted more than 150 SMME RSVPs and only 85 SMME delegates attended, we also attracted 3 corporate exhibitors and 10 SMME Practitioners/Speakers from Government, State Owned Entities and Corporate.



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Event Stakeholders

ORGANIZATION/DEPARTMENT	REPRESENTATIVE	PORTFOLIO
SAB&T	Mr. Pascal Lagaesse	Managing Director
SAB KickStart	Ms. Simphiwe Mtambo	Enterprise Development Specialist
Absa	Mr. Oscar	
IDC	Mr. Billy Cobbinah	Senior Account Manager
DTI	Ms. Tsepiso Makgothi	Senior Manager Strategic Partnership Incentives
Aveng Group	Mr. Pobbie Pillay	Group Transformation Executive
National Treasury	Ms. Rakgadi Motseto	Stakeholder&clients Management
Department of Small Business	Mr. Thulani Foko	Manager Incentives
Department of Economic Development Gauteng	Mr. Zweli	Manager BBBEE
Gauteng Provincial Treasury	Ms. Queen Mokofeng	Assistant Director
The Hope Factory	Ms. Busi Raphekwane	Senior Executive
Sello and Associates	Mr. Sello	Founder



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Key Discussions

At the top of the agenda were the issues of Business opportunities through Enterprise and Supplier Development.

ORGANIZATION/DEPARTMENT	TOPIC PRESENTED ON
SAB&T	Welcome Address, ED&SD Opportunities
Absa	ABSABANK ESD Pitch Book 2016
IDC	Accessing Funding from IDC
DTI	Incentives Programmes
Aveng Group	SMME's Revised Codes of Good Practice & ESD Opportunities within Aveng Group
National Treasury	Supply Chain Management
Department of Small Business	Black Business Supplier development Programme
Department of Economic Development Gauteng	Enterprise & Supplier Development Element
Gauteng Provincial Treasury	Procurement Administration in Gauteng
The Hope Factory	Enterprise Development Programmes & Opportunities
Sello and Associates	Procurement Procedures & Systems

Thank you to Event Sponsors

1. ABSABANK
2. SAB KickStart
3. Senkosi Consulting



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Thank you to the Organizing Team

1. Event Co-Host: Mr. Yamkela Dyantyi
2. Event Co-Host: Mrs. Precious Mvulane
3. Event Co-ordinator: Ms. Mandisa Zulu
4. Event PR& Social Media: Ms. Petrumarie Jacobs

3. Success Stories: Interviewed

1. Ms. Tsepiso Makgothi
Chief Director: Strategic Partnership & Incentives
Department of Trade and Industry

“Acknowledged the challenges faced by SMMEs and that SMMEs needed to ensure that they follow processes and systems in order to receive funding and Business Support assistance”.

2. Mr. Andrew Thulare
Head of Enterprise Development
ABSA Northern Region

“Expressed the excellency of the Session and that as ABSA and other stakeholder the event delivered to their expectation. He further expressed his anticipation for more meaningful and relations in the near future”.



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3. Mr. Sello
Founder
Sello and Associates

“Expressed that the event was a very fruitful discussion and that SMMEs were very receptive. Mr. Sello further expressed that Skills are an important element in SMME development and a call for collaboration is key and a follow up session to unpack various solutions on the challenges faced by SMMEs will be held.

4. Ms. Thembi (SMME)

“First time attendee at our event, expressed the importance of Information and knowledge and how through the event she has learnt that she needs to conduct more research to obtain information”.

Success Stories: Pictures



Mr. Oscar Siziba- ABSA Bank- Executive -Head Northern Region



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Panel Discussion

Ms. Busi Raphekwane- Senior Executive- The Hope Factory

Ms. Tsepiso Makgothi- Chief Director- Strategic Partnership & Incentives DTI

Mr. Billy Cobbinah- Senior Account Manager- IDC

Mr. Sello- Founder & SMME Practitioner- Sello & Associates



Mr. Pascal Lagesse- SAB&T- Managing Director

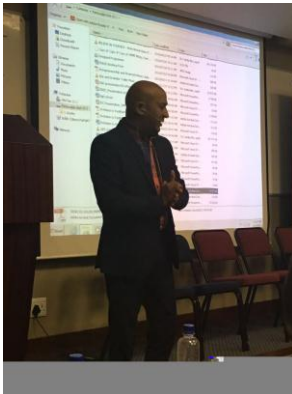


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Mr. Pobbie Pillay- Transformation Executive- Aveng Group



Ms. Raggadi Motseto- National Treasury-Chief Director: Stakeholders & Clients Management



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Report to be published on: www.ecustodians.co.za, @EntrepCustNet, fb: entrepreneurship custodians network.



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Your Feed Back as Stakeholders

We would likely like that you please forward us a paragraph feedback on how you thought the event was managed and any suggestions you would like to propose to the Organizing team.

Upcoming Events: 2016

AREA	DATE
Eastern Cape Port Elizabeth	12-13 October 2016
Mpumalanga Nelspruit	26-27 October 2016
North West Mafikeng	22-23 November 2016
Gauteng Midrand	30 November-01 December 2016

